



Summer Associate- Social Venture Group

Gray Ghost Venture's Social Venture Group (SVG) is seeking a highly-motivated and well qualified intern to assist with research and market analysis related to investments focused on the Information, Communication and Technology (ICT) sectors. This individual will also work directly with senior members and analyst in evaluating the financial and potentially social performance of prospective and existing portfolio companies. Below please find a brief description of the requirements and responsibilities required to function successfully in this position.

Gray Ghost Ventures (GGV) is an impact investment firm dedicated to providing market-based capital solutions to entrepreneurs who are addressing the needs of low-income communities in emerging markets. GGV has played a significant role of the promotion of social investments globally. Our areas of work include: Microfinance, Social Investment and Affordable Private Schools. SVG is an investment group within GGV that focuses on making early stage equity investments in enterprises that provide access to technology and financial service products to low-income people in emerging markets around the world. To learn more about SVG's mission, please visit www.grayghostventures.com.

Position Summary						
Title: Summer Associate- Social Venture Group				Department: Social Venture Group		
Start Date	June 1, 2010	End Date	August 2010	Term of Internship	<input checked="" type="checkbox"/> Summer Intern	<input checked="" type="checkbox"/> Paid/ Full-time/competitive pay
Requirements	<input checked="" type="checkbox"/> Current MBA Student		<input checked="" type="checkbox"/> B.A. Required			
Desired Concentration	Current MBA student with a concentration in Finance					
Desired Skills/Qualifications	<p>The desired candidate should possess the following:</p> <ul style="list-style-type: none"> • 2-3 years professional work experience, with a preference for experience in the venture capital industry; • Excellent quantitative skills and proven financial modeling experience; • Excellent written and spoken communication skills; • Exhibit an interest in both business and technology, and be able to thrive in an entrepreneurial environment; • Should be self-driven, results-oriented and be able to demonstrate confidence, maturity and social acumen in dealing with the Principals and/or GGV Executive Committee; and • Have excellent organizational and prioritization skills, and able to manage several projects simultaneously. 					
PROJECT RESPONSIBILITIES						
<ul style="list-style-type: none"> • Become familiar with the GGV social ventures portfolio companies; • Conduct industry, market and technical research as relates to the 'Project Description'; • Preparation of and participating in presentations to the Principals and/or GGV Executive Committee; • Interaction with potential co-investors, current investees, existing partners and SVG team members as needed. 						
PROJECT DESCRIPTION						
<ul style="list-style-type: none"> • Prepare a competitive landscape analysis of the existing and projected impact investment funds, and identify potential co-investor opportunities; • Identify and carry out the market analysis for a 'Next Best Sector' for a potential follow-on fund; • Prepare scenario analyses of the exit opportunities that might present themselves to each of the portfolio companies (e.g., vertical and/or horizontal integration, etc.); • Refine the targets, mechanics and process for measuring societal impact among the portfolio companies and in aggregate fashion across the entire portfolio. 						

Requirements & Submission Instructions

Please email applications and all required documents below to interns@grayghostventures.com by March 26th, 2010. Be sure to reference job title in Subject Header.

- Cover letter describing how your past experience will enable you to excel in this position
- Resume
- Letter of Recommendation (1)
- Professional references (3)
- Copy of Unofficial Transcripts
- Completed GGV application (to download a copy of the application, please visit <http://www.graymatterscap.com/advancing-knowledge/portfolio/internship-program>)

**Incomplete application packages and late submissions may not be considered. Only those candidates selected for interviews will be contacted.*

For more information on the Internship Program please visit www.graymatterscap.com.